



Sales Agent Compensation

Compensation Type	Compensation Rate	State
Initial Year Per Enrollment	\$626.00 (2025 FMV)	All Plan services areas, except for Pennsylvania
Renewal Year Per Enrollment	\$313.00 (2025 FMV)	All Plan services areas, except for Pennsylvania
Initial Year Per Enrollment	\$705.00 (2025 FMV)	Pennsylvania
Renewal Year Per Enrollment	\$353.00 (2025 FMV)	Pennsylvania
Initial Year Per Enrollment	\$694.00 (2026 FMV)	All Plan services areas, except for Pennsylvania
Renewal Year Per Enrollment	\$347.00 (2026 FMV)	All Plan services areas, except for Pennsylvania
Initial Year Per Enrollment	\$781.00 (2026 FMV)	Pennsylvania
Renewal Year Per Enrollment	\$391.00 (2026 FMV)	Pennsylvania

The amount of the applicable Sales Agent Commission shall be determined by Plan in accordance with Laws, including CMS Medicare Marketing Guidelines and CMS statements regarding the fair market value (“FMV”) maximum reimbursement amount for commission payments for the applicable Contract Year. Commissions for both initial and renewal enrollments will be determined by Plan and will be communicated to TPMO annually