



AN INTEGRITY II COMPANY



Premier Level

Cancer	General Agent Writing Level Commission		
	1st Year	2nd Year	Thereafter
Type P176			
Standard UA 65	45.00%	8.00%	3.00%
CO and SD UA 65	30.00%	5.00%	2.00%
Standard age 65 and over	25.00%	8.00%	3.00%
CO and SD age 65 and over	16.00%	5.00%	2.00%
Internal Replacements all ages	11.00%	9.00%	9.00%

Dental	General Agent Writing Level Commission		
	1st Year	2nd Year	Thereafter
Type P154 and C254			
Standard	25.00%	3.00%	3.00%
Internal Replacements	5.00%	4.00%	4.00%

Medicare Supplement - Standard (AL, AZ, IA, KY, GA, LA, MS, NC, NE, OH, OK, PA, SD, TN and UT)	General Agent Writing Level Commission		
	1st Year	Years 2 - 6	Thereafter
Policy Type and Age			
Open Enrollment	21.00%	21.00%	3.00%
Underwritten	21.00%	21.00%	3.00%
Internal Replacements	12.50%	12.50%	3.00%
All Other Guarantee Issue, Underage & Issue Ages 80+	2.00%	2.00%	0.00%

Medicare Supplement - CA	General Agent Writing Level Commission		
	1st Year	Years 2 - 6	Thereafter
Policy Type and Age			
Open Enrollment and GI Birthday Rule Underage and Ages 64-79	21.00%	21.00%	3.00%
Underwritten Underage and Ages 64 - 79	21.00%	21.00%	3.00%
Internal Replacements	12.50%	12.50%	3.00%
All Other Guarantee Issue, Underage & Issue Ages 80+	2.00%	2.00%	1.00%

Medicare Supplement - SC	General Agent Writing Level Commission		
	1st Year	Years 2 - 6	Thereafter
Policy Type and Age			
Issue Ages < 80	19.60%	19.60%	3.00%
Issue Ages 80+	1.00%	0.50%	0.00%
Internal Replacements	12.50%	12.50%	3.00%

Medicare Supplement - IN	General Agent Writing Level Commission		
	1st Year	Years 2 - 6	Thereafter
Policy Type and Age			
All Ages	23.20%	23.20%	0.00%

Internal Replacements	12.50%	12.50%	0.00%
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Medicare Supplement - WI	General Agent Writing Level Commission		
Policy Type and Age	1st Year	Years 2 - 6	Thereafter
Issue Ages < 80	20.00%	20.00%	3.00%
Issue Ages 80+	1.00%	0.50%	0.00%
Internal Replacements	12.50%	12.50%	3.00%

Medicare Supplement - CO	General Agent Writing Level Commission		
Policy Type and Age	1st Year	Years 2 - 6	Thereafter
All Ages	20.00%	20.00%	3.00%
Internal Replacements	20.00%	20.00%	3.00%

Medicare Supplement - IL	General Agent Writing Level Commission		
Policy Type and Age	1st Year	Years 2 - 6	Thereafter
Open Enrollment	20.80%	20.80%	3.00%
Underwritten	20.80%	20.80%	3.00%
Internal Replacements	12.50%	12.50%	3.00%
All Other Guarantee Issue, Underage & Issue Ages 80+	1.00%	0.50%	0.00%

Medicare Supplement - MO	General Agent Writing Level Commission		
Policy Type and Age	1st Year	Years 2 - 6	Thereafter
Open Enrollment and Underage	15.90%	15.90%	3.00%
Underwritten	15.90%	15.90%	3.00%
Internal Replacements	10.15%	10.15%	3.00%
All Other Guarantee Issue	1.40%	1.40%	1.00%

Medicare Supplement - TX	General Agent Writing Level Commission		
Policy Type and Age	1st Year	Years 2 - 6	Thereafter
Open Enrollment	19.10%	19.10%	3.00%
Underwritten	19.10%	19.10%	3.00%
Internal Replacements	12.50%	12.50%	3.00%
All Other Guarantee Issue, Underage & Issue Ages 80+	1.00%	0.50%	0.00%

Medicare Supplement - FL	General Agent Writing Level Commission		
Policy Type and Age	1st Year	Years 2 - 6	Thereafter
Issue Ages < 80	16.20%	16.20%	3.00%
Issue Ages 80+	0.70%	0.35%	0.00%
Internal Replacements	10.15%	10.15%	3.00%

Medicare Supplement - NV	General Agent Writing Level Commission		
Policy Type and Age	1st Year	Years 2 - 6	Thereafter
Open Enrollment and GI Birthday Rule	21.00%	21.00%	3.00%
Underwritten	21.00%	21.00%	3.00%
Internal Replacements	12.50%	12.50%	3.00%
All Other Guarantee Issue, Underage & Issue Ages 80+	1.00%	0.50%	0.00%

Whole Life and Term Rider	General Agent Writing Level Commission
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Policy Type and Age	1st Year	Years 2 - 5
L780 Whole Life	100.00%	1.00%
LR175-5yr Term Rider	70.00%	0.50%
LR175-10yr Term Rider	85.00%	0.50%
LR175-15yr Term Rider	95.00%	0.50%
LR175-20yr Term Rider	100.00%	0.50%